

Customer Feedback Process

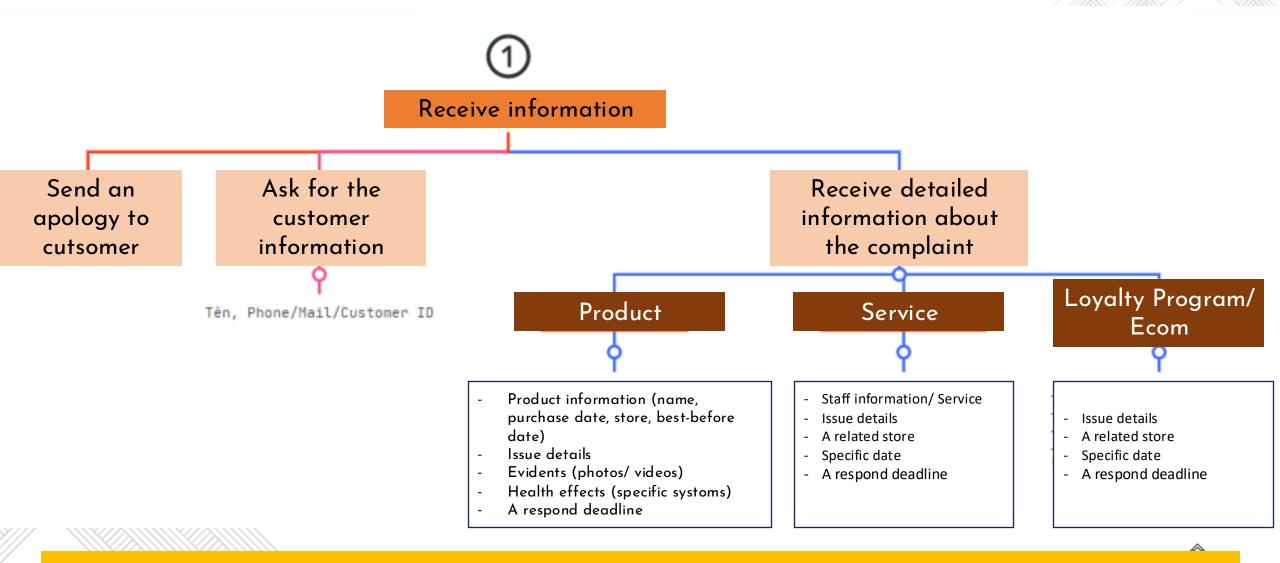
28 September 2024 By Digital & CRM

SIMPLIFIED PROCEDURES

- A. CUSTOMER FEEDBACK PROCESS
- B. ORDER FULFILLMENT PROCESS
- C. FREE VOUCHERS ISSUANCE PROCESS
- D. CUSTOMER INFORMATION UPDATE PROCESS
- E. POINTS ADJUSTMENT PROCESS
- RACLETTE & FONDUE RENTAL PROCESS



◆-A. CUSTOMER FEEDBACK PROCESS



Afterwards, the information will be forwarded to the revelant department for collaborative resolution.

- CRM team proactively keep track of the progress until issuses meet customers' satisfaction.

◆-- THE RELEVANT DEPARTMENTS:

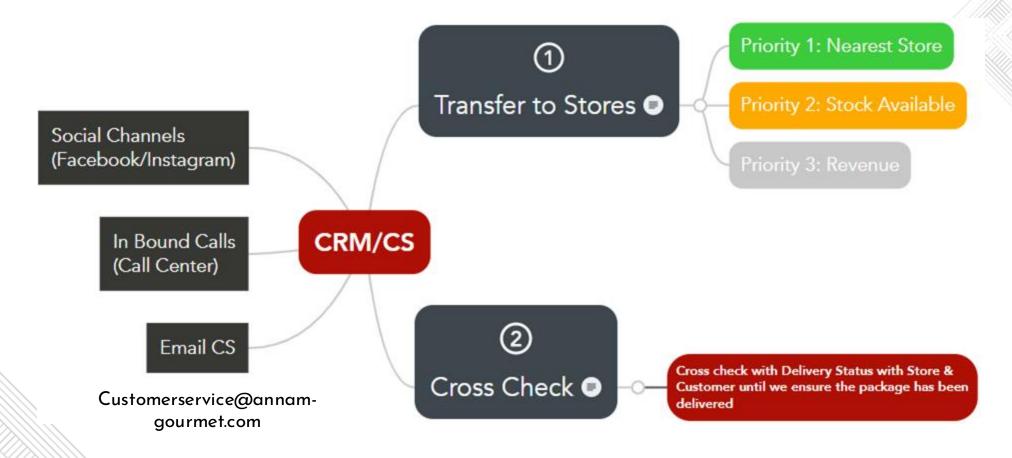
 CRM Technical Team Loyalty Master Data Program / App (Customer Service Quality Assurance Product Department at Purchasing Head Office) CRM HO receives **CRM** information via official Serivice/ communication networks •Related Stores **TEAM** and forwards it to Staff Store Manager & Group H.O relevant departments for Complaint Leader collaborative resolution. Ecom/ •Technical Team (IT) Web/E- Related Partners (Grab, partners Lalamove,...) Promotion/ Price/ Purchasing team Discount Marketing (Trade, Brand, Media Team)

Be responsible for maintaining ongoing communication with customers and keep track of the latest updates to relevant departments until the satisfactory resolution is reached and the case is closed.

Upon identification of the root cause, in cases where the issue is attributable to the Supplier/Product/Service/..., CRM team will collaborate with relevant parties to implement corrective actions, address internal issues, and introduce improvemnets.



◆-B. ORDER FULFILLMENT PROCESS



Throughout the order fulfillment proces, there may be instances that require staff needs to actively contact customers. These instances include:

- Staff suggest alternatives to customers in case of the stockout of products
- Customers should be informed of any changes to their orders related to weight discrepancy (vegetables, fruits, cheese,...)
- Contact customers to confirm the delivery details.
- (*) Note: Any changes and adjustments must be agreed upon by the customers. The staff cannot make unilaterally replace or take action without the customer's consent.



Notes on prioritized customer groups:

Complaint Handling Process

Vulnerable customer groups are prioritized for service at Annam Gourmet according to the provisions of consumer protection laws:

- a) The elderly as defined by law on the elderly;
- b) Persons with disabilities as defined by law on disabilities;
- c) Children as defined by law on children;
- d) Ethnic minorities; those living in areas populated by ethnic minorities and in mountainous, island, or economically disadvantaged regions as defined by law;
- e) Pregnant women or those caring for children under 36 months;
- f) Persons with serious illnesses as defined by law;
- g) Members of poor households as defined by law.



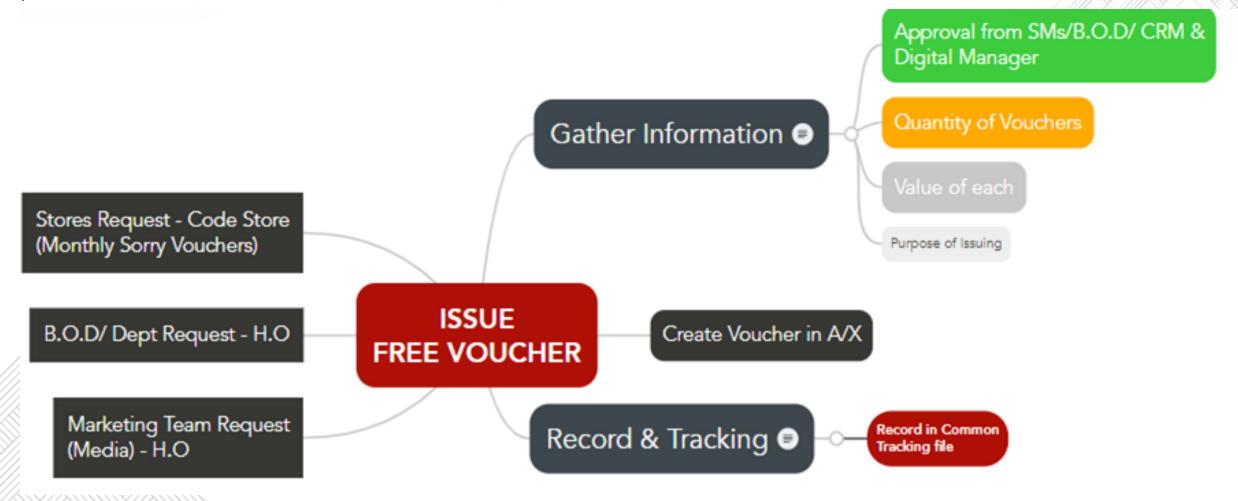
Notes on prioritized customer groups:

Customer Feedback Process

- •Always prioritize the reception and processing of complaints and feedback from the seven vulnerable customer groups mentioned above when sufficient information is provided by customers from at least one of these groups.
- •Requests from the seven vulnerable customer groups must not be refused due to differences in language, writing, customs, practices, or any other differences.
- •Staff receiving and processing complaints must not discriminate, treat unfairly, or exploit vulnerabilities to infringe upon the legal rights and interests of consumers during transactions.
- •Requests from these consumers should not be referred to third parties for resolution, unless that third party has a relevant obligation. In cases where a request from a vulnerable consumer is refused, the company will respond in writing, clearly stating the legal basis and reasons for the refusal.



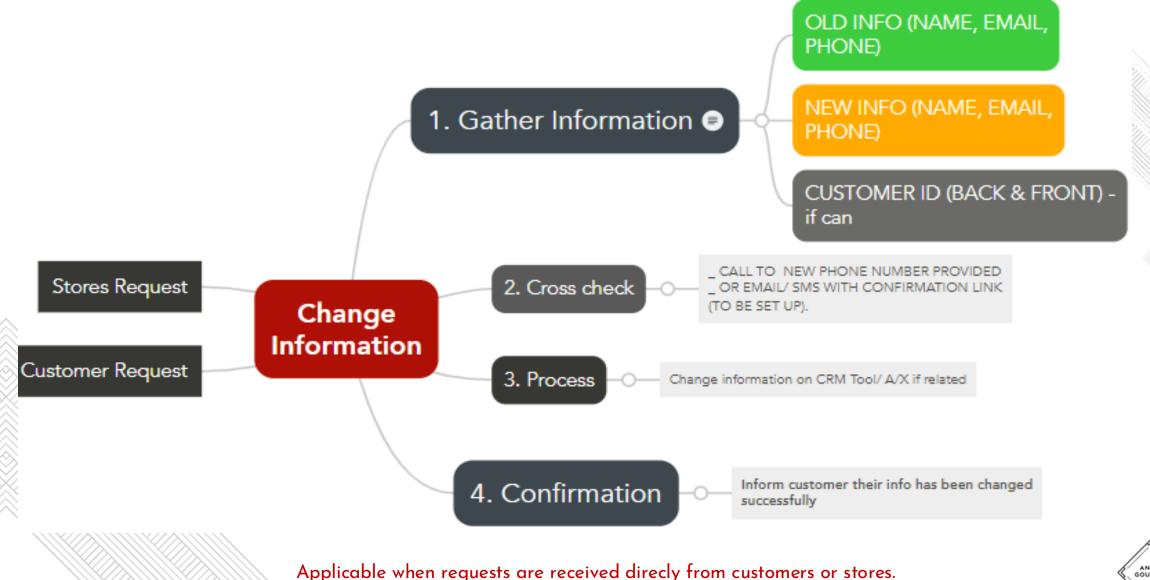
◆-C. FREE VOUCHERS ISSUANCE PROCESS



(*) Note: Free vouchers are for gifting purposes only and cannot be converted into cash.

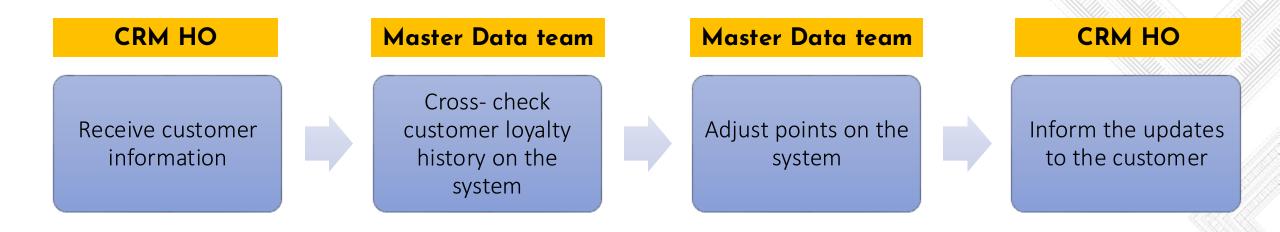


◆-D. CUSTOMER INFORMATION UPDATE PROCESS





◆- E. POINTS ADJUSTMENT PROCESS



Information collection:

- Customer information
- Purchase history
- Points balance
- Send to Master Data team, cc relevant manager and department.



◆-F. RACLETTE & FONDUE RENTAL PROCESS

Customer get advice on the retal service

Customer fill in the information and sign the agreement

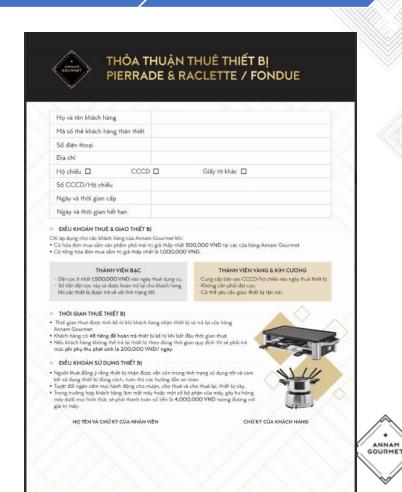
Store save the filled-in agreement, and a copy of passpord/ID card.

Customer receive fondue/ racelette machine and check all included components before leaving the store.

The customer has 48 hours to return the equipment.

(*) Terms and conditions:

- The rental service is free to Gold and Diamond members. Silver members are kindly asked to provide a deposit of 1,500,000 VND.
- Enjoy this service by spending 500,000 VND on cheese or a total of 1,000,000 VND at any Annam Gourmet store.
- The rental period begins when the equipment is at the customer's disposal and ends when the equipment is returned to the Annam Gourmet store.
- Once the rental period begins, the customer has 48 hours to return the equipment.
- Upon returning the equipment, If the customer has lost the machine or one of its compoments, or if the customer has damanged the machine in any way, the customer is committed to paying for the total machine price of 4,000,000 VND.
- If the customer fails to return the equipment to the store within that time period , an extra fee of 200,000 VND/ day will be charged.
- The renter agrees that the equipment provided is in good and usable condition and is committed to using the equipment properly, following instructions and safety precautions.
- Lending, renting, and subletting this equipment is prohibited.



THANK YOU

